

Concurs pentru ocuparea postului  
CONFERENȚIAR, Poziția 35

Departamentul MANAGEMENT

Disciplinele: *Comunicare și negociere în afaceri, Comunicare și negociere în afaceri (engleză),*

*Managementul resurselor umane*

Domeniul: MANAGEMENT

Post publicat în Monitorul Oficial al României nr. 1242 din 03.12.2021

## L I S T A D E L U C R Ă R I

Candidat: **STATE I. Cristina** - Dr. / din 16.12.2015, lector universitar / din 2019

**1. Lista celor maximum 10 lucrări** considerate de candidat a fi cele mai relevante pentru realizările profesionale proprii, care sunt incluse în format electronic în dosar și care se pot regăsi și în celelalte categorii de lucrări din prezenta listă de lucrări:

1. Elena-Raluca Ghinea, Alina Nicoleta Bîrsan, Lorian Vintilă, **Cristina State** (2021). The Impact and Importance of Communication Within the Agricultural Units in Romania in the Digital Era, *European Journal of Sustainable Development*, 10(4):203-216. ISSN: 2239-5938. DOI: 10.14207/ejsd.2021.v10n4p203. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1273>
2. **Cristina State**, Dan Popescu, Minodora Ursăcescu (2021). Empirical Research Regarding the Heavy Work Investment and Workaholism of University Students and Graduates, *Economic Computation and Economic Cybernetics Studies and Research*, 55(1):149-166. ISSN online: 1842-3264. DOI: 10.24818/18423264/55.1.21.10. [https://www.ecocyb.ase.ro/nr2021\\_1/10.%20Popescu%20Dan%20\(T\).pdf](https://www.ecocyb.ase.ro/nr2021_1/10.%20Popescu%20Dan%20(T).pdf)
3. Constantin-Iulian Tănașcu, **Cristina State**, Raluca-Elena Ghinea, Robert-Andrei Costache (2020). Improving Student's Professional Communication Abilities - A Part of Career Success?, *European Journal of Sustainable Development*, 9(3):189-214. ISSN: 2239-5938. DOI: 10.14207/ejsd.2020.v9p3p189. <https://www.ecsdev.org/ojs/index.php/ejsd/article/view/1079>
4. Minodora Ursăcescu, Dan Popescu, **Cristina State**, Smeureanu Ion (2019). Assessing Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective, *Sustainability*, 11, Article Number: 4472. ISSN: 2071-1050. DOI: 10.3390/su11164472. <https://www.mdpi.com/journal/sustainability>
5. **Cristina State**, Raluca Marei (Ozarchievi), Alina Dinu (2018). Empirical Research Regarding the Organizational Communication Performance in the Romanian Tourism Units, *European Journal of Sustainable Development*, 7(4):473-482. ISSN: 2239-5938. DOI: 10.14207/ejsd.2018.v7n4p473. <https://ecsdev.org/ojs/index.php/ejsd/article/view/731>

6. Dan Popescu, Valentina Nicolae, **Cristina State**, Ioana-Maria Pavel, Alina Dinu (2017). Empirical Study on Identifying Collaborative Practices in Local Communities, *Economic Computation and Economic Cybernetics Studies and Research*, 51(4):73-90. ISSN online: 1842-3264. **Error! Hyperlink reference not valid.**
7. Adina Popescu, Dan Popescu, **Cristina State** (2016). Hastag Process: The Digital Fingerprint of Web 2.0 on Tourism and Hospitality Management-A Case Study for Romania. In: Bilgin M., Danis H. (eds.) *Entrepreneurship, Business and Economics - Vol. 1. Eurasian Studies in Business and Economics*, 3(1):555-564. Springer, Cham. ISSN: 2364-5067. [https://doi.org/10.1007/978-3-319-27570-3\\_42](https://doi.org/10.1007/978-3-319-27570-3_42)
8. Dan Popescu, Antonio Garcia-Sanchez, Valentina Nicolae, **Cristina State**, Livia Toancă (2015). Empirical Research Regarding the Importance of Volunteering for the Sustainable Development of Social Economy Enterprises, *Economic Computation and Economic Cybernetics Studies and Research*, 2015, 49(4):94-67. ISSN online: 1842-3264. <https://www.ecocyb.ase.ro/nr20154/04%20-%20Dan%20Popescu.pdf>
9. Popescu, D., **State, C.** (2015). Crowdsourcing: An Alternative for the Dynamic Development of Entrepreneurship in the Romanian Tourism, *Amfiteatru Economic*, 17(38):165-182. ISSN: 2247-9104. <https://www.amfiteatruconomic.ro/ArticolEN.aspx?CodArticol=2378>
10. Dan Popescu, Alina Ciocărlan-Chitucea, Alexandra Steriu, **Cristina State** (2012). Change Management -Condition of Organizational Sustainability in IT&C Small and Medium Enterprises, *Amfiteatru Economic*, 14(32):256-270. ISSN: 2247-9104. [https://www.amfiteatruconomic.ro/temp/Article\\_1128.pdf](https://www.amfiteatruconomic.ro/temp/Article_1128.pdf)

**2. Teza de doctorat: „Modalități de eficientizare a comunicării organizaționale în turism”** a fost

realizată prin cercetările efectuate sub egida proiectelor „Performanță și excelență în cercetarea doctorală și postdoctorală în domeniul științelor economice din România” - Contract POSDRU/159/1.5S/142115 și „Studiu privind perfecționarea activității IMM-urilor în era digitală” - Contract ASE - GOOD ERA - Los Angeles - S.r.l. 2014-2015. Coordonatori științifici, în cotutelă: prof.univ.dr. Dan POPESCU - ASE din București și prof.univ.dr. Antonio GARCIA SANCHEZ - Universidad Politecnica de Cartagena, Spania.

**3. Cărți/cursuri publicate** în edituri recunoscute, prin care se aduc contribuții la dezvoltarea activităților didactice/profesionale:

Ca1 - „*Arta de a reuși - teste-grilă; studii de caz; aplicații; jocuri de roluri*” (autor) - 2017. București: Editura ASE. ISBN: 978-606-34-0153-4. <https://www.editura.ase.ro/Managementdc/>

Ca2 - „*De la influențare la manipulare în relațiile interpersonale de afaceri - Aplicații, Jocuri, Studii de caz, Teste-grilă*” (coautor) - 2017. București: Editura ASE. ISBN: 978-606-34-0152-7. <https://www.editura.ase.ro/Managementdc/>

I1 - „Planul afacerii înființării unei societăți noi” - publicată prin autofinanțare în Tipografia ASE - 2019

**4. Cărți de specialitate** publicate în edituri recunoscute:

Cb1 - „*Business Communication and Negotiation - Skills and Attitudes*” - în limba engleză (coautor) - 2021. Editura ASE - ISBN: 978-606-34-0372-9.

<https://www.editura.ase.ro/en/Business-Communication-Negotiation-Skills-and-attitudes/>

Cb2 - „De la știința influențării la arta manipulării - ediția a doua, revizuită” (coautor) - 2017. Editura ASE. ISBN: 978-606-34-0137-4. <https://www.editura.ase.ro/Managementdc/>

Cb3 - „De la știința influențării la arta manipulării” (coautor) - 2014. Editura ASE. ISBN: 978-606-34-0152-7. <https://www.tinread.biblioteca.ase.ro>

**Articole/studii** publicate in extenso în reviste de specialitate de circulație internațională recunoscute (reviste cotate ISI sau indexate în baze de date internaționale specifice domeniului):

**a) articole/studii** publicate în reviste de specialitate de circulație internațională - **cotate ISI**:

Ri1: Elena-Raluca Ghinea, Alina Nicoleta Bîrsan, Lorian Vintilă, **Cristina State** (2021). The Impact and Importance of Communication Within the Agricultural Units in Romania in the Digital Era, *European Journal of Sustainable Development*, 10(4):203-216. ISSN: 2239-5938. DOI: 10.14207/ejsd.2021.v10n4 p203. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1273>

Ri2: **Cristina State**, Dan Popescu, Minodora Ursăcescu (2021). Empirical Research Regarding the Heavy Work Investment and Workaholism of University Students and Graduates, *Economic Computation and Economic Cybernetics Studies and Research*, 55(1):149-166. ISSN: 1842-3264. DOI: 10.24818/18423264/55.1.21.10. [http://www.ecocyb.ase.ro/nr2021\\_1/10.%20Popescu%20Dan%20\(T\).pdf](http://www.ecocyb.ase.ro/nr2021_1/10.%20Popescu%20Dan%20(T).pdf)

Ri3: Constantin-Iulian Tănașcu, **Cristina State**, Raluca-Elena Ghinea, Robert-Andrei Costache (2020). Improving Student's Professional Communication Abilities - A Part of Career Success?, *European Journal of Sustainable Development*, 9(3):189-214. ISSN: 2239-5938. DOI: 10.14207/ejsd.2020.v9n3p189. <https://www.ecsdev.org/ojs/index.php/ejsd/article/view/1079>

Ri4: Tudor, I., Predețeanu, D.I., Picu, C., **State, C.** (2020). Volunteering as a Way of Taking Responsibility of Social Economy Enterprises, *European Journal of Sustainable Development*, 9(3):267-286. ISSN: 2239-5938. DOI: 10.14207/ejsd.2020.v9n3p189. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1084/1066>

Ri5: Minodora Ursăcescu, Dan Popescu, **Cristina State**, Smeureanu Ion (2019). Assessing Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective, *Sustainability*, 11, Article Number: 4472. ISSN: 2071-1050. DOI: 10.3390/su11164472. **Error! Hyperlink reference not valid.**

Ri6: Tudor, I., **State, C.**, Nicolae, V. (2019). Empirical Research on the Latent Factors that Facilitate the Individual's Interaction with the Community, *European Journal of Sustainable Development*, 8(5):278-301. ISSN: 2239-5938. DOI: 10.14207/ejsd.2019.v8n5p278. <https://ecsdev.org/ojs/index.php/ejsd/article/view/942/937>

Ri7: **Cristina State**, Raluca Marei (Ozarchievi), Alina Dinu (2018). Empirical research regarding the organizational communication performance in the Romanian tourism units, *European Journal of Sustainable Development*, 7(4):473-482. ISSN: 2239-

5938. DOI: 10.14207/ejsd.2018.v7n4p473.  
<https://ecsdev.org/ojs/index.php/ejsd/article/view/731>

- Ri8: Dan Popescu, Valentina Nicolae, **Cristina State**, Ioana-Maria Pavel, Alina Dinu (2017). Empirical Study on Identifying Collaborative Practices in Local Communities, *Economic Computation and Economic Cybernetics Studies and Research*, 51(4):73-90. ISSN: 1842-3264. **Error! Hyperlink reference not valid.**
- Ri9: Popescu, D., **State, C.**, Nicolae, V., Pavel, I. (2016). Empirical Research of the Knowledge Degree of Social Economy Enterprises in Stable Micro-communities, *European Journal of Sustainable Development*, 5(4):94-106. ISSN: 2239-5938. DOI: 10.14207/ejsd.2016.v5n4p94. <https://ecsdev.org/ojs/index.php/ejsd/article/view/387/384>
- Ri10: Popescu, D., **State, C.** (2015). Crowdsourcing: An Alternative for the Dynamic Development of Entrepreneurship in the Romanian Tourism, *Amfiteatru Economic*, 17(38):165-182. ISSN: 2247-9104. **Error! Hyperlink reference not valid.** <http://www.amfiteatruconomic.ro/ArticolEN.aspx?CodArticol=2378>
- Ri11: Dan Popescu, Antonio Garcia-Sanchez, Valentina Nicolae, **Cristina State**, Livia Toancă (2015). Empirical research regarding the importance of volunteering for the sustainable development of social economy enterprises, *Economic Computation and Economic Cybernetics Studies and Research*, 2015, 49(4):94-67. ISSN: 1842-3264. <http://www.ecocyb.ase.ro/nr20154/04%20%20Dan%20Popescu.pdf>
- Ri12: Dan Popescu, Alina Ciocărlan-Chitucea, Alexandra Steriu, **Cristina State** (2012). Change Management - Condition of Organizational Sustainability in IT&C Small and Medium Enterprises, *Amfiteatru Economic*, 14(32):256-270. ISSN: 2247-9104. [https://www.amfiteatruconomic.ro/temp/Article\\_1128.pdf](https://www.amfiteatruconomic.ro/temp/Article_1128.pdf)

**b) articole/studii publicate în reviste de specialitate de circulație internațională - cotate în baze de date internaționale (BDI):**

- Ri13: **STATE Cristina** (2015). *The Long Way of Organizational Communication in Tourism: From Theory to Practice*. ECONOMIA - Seria MANAGEMENT, 18(1):86-100, ISSN *online*: 2344-4436; ISSN *print*: 1454-0320, Listată în DOAJ, EBSCO Publishing, CABELL, ULRICHWEB, RePEc, INDEX COPERNICUS, EconLit. [http://www.management.ase.ro/rev\\_economia/2015-1/8.pdf](http://www.management.ase.ro/rev_economia/2015-1/8.pdf)
- Ri14: **Cristina STATE**, Dan POPESCU, Antonio GARCIA SANCHEZ, Livia TOANCĂ (2015). *Experimental Research Regarding New Models of Organizational Communication in the Romanian Tourism*. ECONOMIA-Seria MANAGEMENT, 18(2):310-338. ISSN *online*: 2344-4436. Listată în DOAJ, EBSCO Publishing, CABELL, ULRICHWEB, RePEc, INDEX COPERNICUS, EconLit. **Error! Hyperlink reference not valid.**
- Ri15: POPESCU Dan, **STATE Cristina**, TOANCĂ Livia (2014). Organizational Communication in the Romanian Tourism Organizations: to be or to survive? *Calitatea Acces la Succes*, 15(S.5):125 -135. ISSN: 1582-2559. Listată în DOAJ, EBSCO Publishing, SCOPUS, SCIPPIO, RePEc, Econ Lit. [https://www.srac.ro/calitatea/anhiva/supliment/2014/Q-asContents\\_Vol.15\\_S5\\_November-2014.pdf](https://www.srac.ro/calitatea/anhiva/supliment/2014/Q-asContents_Vol.15_S5_November-2014.pdf)
- Ri16: **Cristina STATE**, Alina DRUCY, Dan POPESCU (2013). Human Resources Mobility in the European Union Business Environment, *Actual Problems of Economics*, 1:206-214, ISSN: 1993-6788. Listată: EBSCO, ProQuest, EconLit.

<https://www.researchgate.net/publication/289333961>

\_Human\_resources\_mobility\_in\_the\_European\_Union\_business\_environment

Ri17: POPESCU D., CHIVUI I., DRUCY A., **STATE C.** (2012). Economic and Psychological Implications of Knowledge upon the Management Skills in Romanian Organizations. *Journal of Communication and Computer*, David Publishing, X(10):1160-1169, November 2012. ISSN online: 1548-7709. Listată în DOAJ, EBSCO Publishing, Ulrich, RePEc, EconLit. <https://www.davidpublisher.org/Public/uploads/Contribute/555459c739dcf.pdf>

Ri18: CIOCÂRLAN-CHITUCEA A., POPESCU D., **STATE C.**, PETRUȘ C. (2012). Criteria and factors used by managers implementing the knowledge-based management in tourism field, *Analele Universității din Oradea*, 13:294-301, ISSN: 1222-569X. Listată în DOAJ, EBSCO Publishing, SCOPUS, RePEc, EconLit. [Error! Hyperlink reference not valid.](#)

c) **articole/studii** in extenso publicate în volumele unor manifestări științifice internaționale recunoscute (cu ISSN/ISBN) - **indexate ISI Proceedings**:

Vi1: **State, C.**, Dinu, A., Popescu, A.C., Tănașcu, I., Predețeanu, D. (2019). Empirical Research Regarding the Organizational Communication within Romanian Universities. Proceedings of the 13<sup>th</sup> International Management Conference: Management Strategies for High Performance (IMC 2019), Bucharest, 31.10-01.11. Book Series: International Management Conference, pp. 197-217. ISSN: 2286-1440. Accession Number: WOS:000587901000020. [https://www.apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=6](https://www.apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=6)

Vi2: Popescu, D., **State, C.**, Popescu, A.C. (2018). The Great Migration of Physicians from Romania - An Empirical Research. Proceedings of the 12<sup>th</sup> International Management Conference: Management Perspectives in the Digital Era (IMC 2018), Bucharest, 01-02.11. Book Series: International Management Conference, pp. 156-164. ISSN: 2286-1440. Accession Number: WOS: 000473413800018. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=8](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=8)

Vi3: Popescu, D., Nicolae, F.V., **State, C.** (2017). Improving the Management of Social Economy Enterprises - An Essential Factor for the Sustainable Development of Local Communities. Proceedings of the 11<sup>th</sup> International Management Conference: The Role of Management in the Economic Paradigm of the XXI<sup>st</sup> Century (IMC 2019), Bucharest, 02-04.11. Book Series: International Management Conference, pp. 129-138. ISSN: 2286-1440. Accession Number: WOS: 000466917100014. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=11](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=11)

Vi4: Popescu, A., **State, C.**, Pavel, I. (2015). Conversion Rate Optimisation in Tourism and Hospitality Industry. Improving online Performance. Proceedings of the 2<sup>nd</sup> International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2015: Political Sciences, Law, Finance, Economics and Tourism, vol. II: Finance, Economics&Tourism, Albena, Bulgaria, August 26- Sep. 01. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 631-636. ISBN: 978-619-7105-47-6. ISSN: 2367-5659. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=15](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=15)

- Vi5: Popescu, D., **State, C.**, Toanca, L., Pavel, I. (2015). Organizational Communication Effectiveness from Romanian Tourism Facilities in Terms of Customer Satisfaction for Benefited Services. Proceedings of the 2<sup>nd</sup> International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2015: Political Sciences, Law, Finance, Economics and Tourism, vol. II: Finance, Economics&Tourism, Albena, Bulgaria, August 26-Sep. 01. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 829-835. ISBN: 978-619-7105-47-6. ISSN: 2367-5659. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=16](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=16)
- Vi6: **State, C.**, Popescu, D., Toanca, L. (2015). Crowdsourcing Small Tasks as a Method of Reducing Operating Expense While Protecting Intellectual Property: A Case Study for Enterprises in California and Romania. Proceedings of the 7<sup>th</sup> European Conference on Intellectual Capital (ECIC 2015), pp. 454-463. Technical University of Cartagena, Spain, April 09-10. ISBN: 978-1-910810-01-9. ISSN: 2049-0933. Accession Number: WOS:000359062600053. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=18](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=18)
- Vi7: Toanca, L., Popescu, D., **State, C.**, Petrus, C. (2015). Contributions for Integration of Sustainable Human Capital of the Future University Graduates on the Labour Market. Proceedings of the 7<sup>th</sup> European Conference on Intellectual Capital (ECIC 2015), pp. 464-473. Technical University of Cartagena, Spain, April 09-10. ISBN: 978-1-910810-01-9. ISSN: 2049-0933. Accession Number: WOS:000359062600054. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=19](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=19)
- Vi8: Popescu, D., **State, C.**, Ciucurel, M.M. (2014). Organizational Communication in the Tourism Units from Romania-Between to Be and to Seem. Proceedings of the 2<sup>nd</sup> International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2014: Political Sciences, Law, Finance, Economics and Tourism, vol. IV. Albena, Bulgaria, Sep. 01-10. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 829-835. ISBN: 978-619-7105-28-5. ISSN: 2367-5659. Accession Number: WOS:000359614900067. **Error! Hyperlink reference not valid.**
- Vi9: **State, C.**, Toanca, L. (2014). The Impact of the Digital Era on the Strategic Management of SMEs. Proceedings of the International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2014: Political Sciences, Law, Finance, Economics and Tourism, vol. IV. Albena, Bulgaria, Sep. 01-10. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 745-754. ISBN: 978-619-7105-28-5. ISSN: 2367-5659. Accession Number: WOS:000359614900096. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=21](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=21)
- Vi10: Toanca, L., **State, C.**, Popescu, D., Petrus, C. (2014). Get to Know Your Crowdsourced Workforce. Proceedings of the International Conference on Management and Engineering (CME 2014), pp. 173-181. ISBN: 978-1-60595-174-4. Shanghai, P.R. China, May 24-25. Accession Number: WOS:000351057000025. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=22](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=22)

- Vi11: **State, C.**, Popescu, D. (2014). A New Option for Customer Relationship Management of Tourism Units: Crowdsourcing. Proceedings of the 8<sup>th</sup> International Management Conference (IMC): Management Challenges for Sustainable Development. Book Series: International Management Conference, pp. 1-13. Bucharest, Romania. Nov. 06-07. ISSN: 2286-1440. Accession Number: WOS:000396392900001.  
[http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=23](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=23)
- Vi12: Popescu, A., **State, C.** (2014). The Transition to Sustainability. A Feedback for Tourism and Hospitality Management. Proceedings of the 8<sup>th</sup> International Management Conference (IMC): Management Challenges for Sustainable Development. Book Series: International Management Conference, pp. 477-488. Bucharest, Romania. Nov. 06-07. ISSN: 2286-1440. Accession Number: WOS:000396392900048.  
[http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=24](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=24)
- Vi13: Petrus, C., **State, C.**, Toanca, L, Popescu, D. (2013). Consideration about Romanian Air Transport (TAROM) overbooking policy. Proceedings of the 2<sup>nd</sup> International Conference on Education Reform and Management Innovation (ERMI 2013). Book Series: Advances in Education Research, Vol. 44, pp. 273-278. South Korea, Dec. 27-28. ISBN: 978-1-61275-062-0. ISSN: 2160-1070. Accession Number: WOS:000345563400050. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=25](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=25)
- Vi14: **State, C.**, Popescu, D. (2013). The Managerial Performance of Tourism Organizations - Between Wishful Theory and Practice. Proceedings of the 7<sup>th</sup> International Conference: New Management for the New Economy. Book Series: International Management Conference, pp. 8-22. Bucharest, Romania, Nov. 07-08. ISSN: 2286-1440. Accession Number: WOS:000396391700002. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=26](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=26)
- Vi15: Ciocarlan-Chitucea, A., Popescu, D., **State, C.** (2012). Knowledge-Based Management for SMEs from Romania and Spain: Comparative Study. Proceedings of the 13<sup>th</sup> European Conference on Knowledge Management (ECKM), Vols. 1 and 2, pp. 1369-1377. Universidad Politecnica de Cartagena, Spain, Sep. 06-07. ISBN: 978-1-908272-64-5. Accession Number: WOS:000321973400160.  
[http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=28](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=28)
- Vi16: Popescu, D., Ciocarlan-Chitucea, A., **State, C.** (2012). Implications of Human Resources Development upon the Managerial Competences in Learning Organizations. Proceedings of ICEEM 2012 - The 2<sup>nd</sup> International Conference on Economic, Education and Management, Vol. 1, pp. 435-440. Shanghai, P.R. China, Jun. 01-02. ISBN: 978-988-19750-3-4. Accession Number: WOS:000318122400077.  
[http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=29](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=29)
- Vi17: Popescu, D., Ciocarlan-Chitucea, A., **State, C.**, Petrus, C (2012). Knowledge Management and Knowledge Workers in SMEs from Romania and Spain. Proceedings of the 7<sup>th</sup> International Conference on Business Excellence, pp. 114-

118, Brasov, Romania. ISBN: 978-606-19-0104-3. Accession Number: WOS:000317437100024. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=30](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=30)

Vi18: Petrus, C., **State, C.** (2012). Improvement of TAROM Activity by the Revenue Management System. Proceedings of the 6<sup>th</sup> International Management Conference: Approaches in Organizational Management, pp. 498-504. Bucharest, Romania, Nov. 15-16. Accession Number: WOS:000340615 800063. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=4&doc=31](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=4&doc=31)

**d) articole/studii** in extenso publicate în volumele unor manifestări științifice internaționale recunoscute (cu ISSN/ISBN) - **neindexate ISI Proceedings:**

Vi19: Popescu, D., **State, C.**, Toanca, L., Pavel, I.-M. (2017). Applied Research on Strategic Management of SMEs in Romania in the Digital Age. Proceedings of the 23<sup>rd</sup> Knowledge Based Organization International Conference (KBO), pp. 423-429, Sibiu, Romania, Jun. 06-08. ISSN: 1843-6722. <https://doi.org/10.1515/kbo-2017-0070https://content.sciendo.com/view/journals/kbo/23/1/article-p423.xml>

Vi20: Popescu, D., **State, C.**, Dinu, A., Picu, C. (2017). Empirical Study Regarding the Influence of Communication Upon the Purchasing Decision, Proceedings of the 23<sup>rd</sup> Knowledge Based Organization International Conference (KBO), pp. 430-437, Sibiu, Romania, Jun. 06-08. ISSN: 1843-6722. <https://doi.org/10.1515/kbo-2017-0071https://content.sciendo.com/view/journals/kbo/23/1/article-p430.xml>

Vi21: Ciocarlan-Chitucea, A., Popescu, D., **C. State**, (2012). Proposals for Improving Human Resources Management from Tourism and Hospitality Industry. Proceedings of The 12<sup>th</sup> International Conference in Management & Marketing, Bangkok, Thailand, August 17-19, 2012, ISSN 2224-1957



## 5. Citări ale lucrărilor publicate (maximum 10):

	Articolul citat	Revista si articolul in care a fost citat	Cuarta	Categorie de încadrare	AIS	Punctaj
1	Popescu D., <b>State C.</b> , Popescu A.C.: „ <i>The Great Migration of Physicians from Romania - An Empirical Research</i> ”, Proceedings of the 12 <sup>th</sup> International Management Conference, Faculty of Management, Academy of Economic Studies, Bucharest, Romania, 12 (1), 156-164, November 2018. ISSN: 2286-1440	<i>Energy Policy</i> , 133, 2019 - UNSP 110899. ISSN: 0301-4215. DOI: 10.1016/j.enpol.2019.110899 “ <i>Challenges and Strategies for Electricity Market Transition in China</i> ”, by: Lin, J., Kahr, F., Yuan, J.H., Liu, X., Zhang, W.	Q1	Environmental Sciences	1,363	1
2	Popescu D., <b>State C.</b> , Popescu A.C.: „ <i>The Great Migration of Physicians from Romania - An Empirical Research</i> ” Proceedings of the 12 <sup>th</sup> International Management Conference, Faculty of Management, Academy of Economic Studies, Bucharest, Romania, 12 (1), 156-164, November 2018. ISSN: 2286-1440	<i>International Journal of Electrical Engineering Education</i> , 2020. A.N.: 0020720920929663. eISSN: 2050-4578. DOI: 10.1177/0020720920929663 “ <i>Construction of Smart Sports Platform in the Background of Healthy China</i> ”, by: Fang, H.S.	Q1	Education, Scientific Disciplines	0,195	1
3	Popescu, D., Nicolae, V., <b>State, C.</b> , Pavel, I.M., Dinu, A.: „ <i>Empirical Study on Identifying Collaborative Practices in Local Communities</i> ”, <i>Economic Computation and Economic Cybernetics Studies and Research</i> , 2017, 51 (4), 73-90. eISSN: 1842-3264	<i>Annals of Tourism Research</i> , 2020, 84:102975. ISSN: 0160-7383. DOI:10.1016/j.annals.2020.102975 “ <i>Media Framing of Copenhagen Tourism: A New Approach to Public Opinion About Tourists</i> ”, by: Hansen, T.	Q1	Hospitaliy, Leisure, Sport & Tourism	1,977	1
4	Popescu A., Popescu D., <b>State C.</b> „ <i>Hastag Process: The Digital Fingerprint of Web 2.0 on Tourism and Hospitality Industry Management - A Case Study for Romania</i> ” <i>Entrepreneurship Business and Economics</i> , 2016, Vol. 1, Book Series: Eurasian Studies in Business and Economics, 1-3, 555-564. DOI: 10.1007/978-3-319-27570-3_42 eISBN: 978-3-319-27570-3	<i>Journal of Hospitality Marketing and Management</i> , 2018, 27(4), 386-404. ISSN: 1936-8623; DOI:10.1080/19368623.2018.13822415 “ <i>Gender Differences in Instagram Hastag Use</i> ”, by: Ye, Z., Hashim, N.H., Baghirov, F., Murphy, J.	Q1	Management	0,891	1
5	Popescu, D., Ciocârlan-Chitucea, A., <b>State, C.</b> , Petruș, C.: „ <i>Knowledge Management and Knowledge Workers in SME's from Romania and Spain</i> ”, <i>Business Excellence Challenges during the Economic Crisis</i> , 2012, 2, 114-118. ISBN: 978-6061901029	<i>Science of the Total Environment</i> , 2021, Vol. 758, A.N.: 143647. eISSN: 1879-1026. DOI: 10.1016/j.scitotenv.2020.143647 “ <i>Trace element contamination in urban Topsoil in China during 2000-2009 and 2010-2019: Pollution assessment and spatiotemporal analysis</i> ”,	Q1	Environmental Sciences	1,304	1

		by: Yang, Z.P., Li, X.Y., Wang, Y., et al.				
6	Ursăcescu, M. Popescu, D., <b>State C.</b> , Smeureanu, I. "Assessing the Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective", <i>Sustainability</i> , 2019, 11(6), 1-32. DOI: <b>Error! Hyperlink reference not valid.</b> ; eISSN: 2071-1050. WOS: 000484472500215 <i>Environmental Sciences, Green &amp; Sustainable Science &amp; Technology</i> <a href="https://mdpi.com/2071-1050/11/16/4472">https://mdpi.com/2071-1050/11/16/4472</a>	<i>Competition &amp; Change</i> , 2021, 25(5), 580-604, Special Issue, A.N.: 1024529420965524 eISSN: 1477-2221 DOI: 10.1177/1024529420965524 "The epistemic evolution of market authority: Big Data, blockchain and China's neostatist challenge to neoliberalism", by: Gruin, J.	Q2	Economics	1,043	<b>0.75</b>
7	Popescu D., <b>State C.</b> , Popescu A.C.: „The Great Migration of Physicians from Romania - An Empirical Research” Proceedings of the 12 <sup>th</sup> International Management Conference, Faculty of Management, Academy of Economic Studies, Bucharest, Romania, 12 (1), 156-164, November, 2018. ISSN: 2286-1440	<i>Mitigation and Adaptation Strategies for Global Change</i> , 2020, 25(6):1053-1071. ISSN: 1573-1596. DOI: 10.1007/s11027 -020-09919-0. "Long-term impacts of urbanization through population migration on China's energy demand and CO(2) emissions", by: Liu, J.L., Yin, M.J., Wang, K., et al.	Q2	Environmental Sciences	0,839	<b>0.75</b>
8	Popescu, D., <b>State, C.</b> , Nicolae, V., Pavel, I. "Empirical Research on the Knowledge Degree of Social Economy Enterprises in Stable Micro-Communities", <i>European Journal of Sustainable Development</i> , 2016, 5(4), 94-106. eISSN: 2239-6101 DOI: 10.14207/ejsd.2016.v5n4p94	<i>Sustainability</i> , 2017, 9(8), 61-76. A.N.: 1427. ISSN 2071-1050 „Social Enterprise as a Catalyst for Sustainable Local and Regional Development", by: Kim, D., Lim, U.	Q3	Environmental Sciences	0,469	<b>0.5</b>
9	Popescu, D., Garcia-Sanchez, A., Nicolae, V., <b>State, C.</b> , Toancă L. „Empirical Research Regarding the Importance of Volunteering for Sustainable Development of Social Economy Enterprises", <i>Economic Computation and Economic Cybernetics Studies and Research</i> , 2015, 49(4), 49-67. eISSN: 1842-3264	<i>Amfiteatru Economic</i> , 19/(44): 41-60, Feb. 2017, ISSN 1582-9146 "Assessment of the State of Implementation of Excellence Model Common Assessment Framework (CAF) 2013 by the National Institutes of Research - Development - Inovation in Romania", by: Popescu, C.R., Popescu, G.N., Popescu, V.A.	Q4	Economics	0,169	<b>0.25</b>

10	Popescu, D., Ciocârlan-Chitucea, A., Steriu, A., <b>State, C.</b> <i>"Change Management - Condition of Organizational Sustainability in IT&amp;C Small and Medium-Sized Enterprises"</i> , <i>Amfiteatru Economic</i> , 2012, 14(32), 333-348. ISSN: 1582-9146	<i>Amfiteatru Economic</i> , 15/(SI no. 7), 659-670, Nov. 2013, ISSN 1582-9146 <i>"Social Media in the Development of Sustainable Business"</i> , by: Onete, C.B., Dina, R., Vlad, D.E.	Q4	Economics	0,169	<b>0.25</b>
<b>TOTAL Punctaj (C<sub>i</sub>)</b>						<b>7.50</b>

**Candidat,**

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