### **BUCHAREST UNIVERSITY OF ECONOMIC STUDIES**



# MANAGEMENT DEPARTAMENT

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# Themes and references for Position 33 - SENIOR LECTURER

#### **Disciplines:**

- Investment management
- Managerial decision modeling
- Project training and evaluation

#### **Themes**

- 1. Performance in investment projects concept; economic content; the efficiency-efficacy-effectiveness relationship; the ratio between optimal and performing, the relative nature of the optimum.
- 2. Specific indicators for evaluating the economic performance of investments at the microeconomic level -comparative presentation, from a static perspective, for new investment objectives and modernization objectives.
- 3. Performance assessment at the macroeconomic level.
- 4. Investments in the economic-social system the concept of investments, dimensions, types of investments.
- 5. Dynamic indicators for evaluating the economic efficiency of investments comparative presentation according to the four moments that characterize the investment process.
- 6. The time factor and the economic efficiency of investments; discounting technique; calculation of the main dynamic indicators discounted at various moments characteristic to the investment process.
- 7. Investment funds immobilization investment process in time; the specific system of indicators.
- 8. Investment resource allocation management investment resource allocation using static programming.
- 9. Modeling economic processes with forecasting techniques analysis of dynamic series with presentation of smoothing methods.
- 10. Modeling competitive situations decisions under conditions of uncertainty; decisions under conditions of risk.
- 11. Modeling of multi-criteria decision-making processes goal programming.
- 12. Modeling the demand on the market modeling with Markov processes the market evolution of some competitive products.
- 13. Modeling resource allocation processes presenting resource allocation problems; types of problems.
- 14. Simulation of economic processes concepts, classifications, Monte Carlo method presentation.
- 15. Life cycle of projects (main stages, phases and component elements).
- 16. Ethics in training and evaluating projects (conduct in project management: values, mandatory standards, aspirational standards).
- 17. Quantitative evaluation criteria versus qualitative evaluation criteria in projects.
- 18. Cost-benefit analysis as a method of projects quantitative evaluation (financial analysis, economic analysis, sensitivity analysis).

### References

- 1. Cicea, C., Țurlea, C., Marinescu, C. "Investiții. Performanță, evaluare, documentații specifice", Editura Pro Universitaria, 2022.
- 2. Cicea, C., Marinescu, C., Pintilie, N. "New Methodological Approach for Performance Assessment in the Bioenergy Field", Energies, 2021, 14(4).
- 3. Vasilescu I.., Cicea C., Dobrea C., Buşu C., Alexandru G. "Managementul investițiilor", Editura Eficon Press, 2009.
- 4. Vasilescu I.., Românu I., Cicea C. "Investiții", Editura Economică, București, 2000.
- 5. Rațiu-Suciu C., Luban F., Hîncu D., Ciocoiu N. "Modelare economică", Editura ASE, 2007.
- 6. Anderson, D. R., Sweeney, D. J., Williams, T. A., Camm, J. D., & Cochran, J. J. "An introduction to management science: quantitative approach". Cengage learning, 2018
- 7. Vasilescu I.. "Pregătirea și evaluarea propunerilor de proiect", Editura Eficon Press, 2009.
- 8. Martinelli, R. J., Milosevic. D.Z. "Project Management ToolBox: Tools and Techniques for the Practicing Project Manager". John Wiley & Sons, 2016.
- 9. Project Management Institute "PMI Code of Ethics and Professional Conduct", https://www.pmi.org/