

Concurs pentru ocuparea postului de **PROFESOR**, poz. **24**

Facultatea **MANAGEMENT**

Departamentul **MANAGEMENT**

Disciplinele: **Comunicare și Negociere în Afaceri, Proiecte Economice (engleză)**

Domeniul: **MANAGEMENT**

post publicat în Monitorul Oficial al României nr. 93 din 10.04.2025

## LISTA DE LUCRĂRI

Candidat: **STATE I. Cristina - Dr.** din 2015, **conferențiar universitar** din 2022

**1. Lista celor maximum 10 lucrări** considerate de candidat a fi cele mai relevante pentru realizările profesionale proprii, care sunt incluse în format electronic în dosar și care se pot regăsi și în celelalte categorii de lucrări din prezenta listă de lucrări:

- 1.1. **STATE, C.**, Wang, J.B., Dinicu, A.E., Rizoiu, L.A. (2025). Improving EU Fund Absorption in Romania: A Case Study on Beneficiary Insights, *European Journal of Sustainable Development*, vol. 14, nr. 1, pp. 134-148. ISSN: 2239-5938. DOI: 10.14207/ejsd.2025.v14n1p134. WOS: 001421417300008. AIS = 0,12. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1646/1605>. *Environmental Sciences*
- 1.2. Wang, J.B., Ghinea, R.E., **STATE, C.**, Zhang, X.L. (2023). Labor Market - Evolution And Trends In Post-Pandemic Times, *European Journal of Sustainable Development*, vol. 12, nr. 4, pp. 95-108. ISSN: 2239-5938. DOI: 10.14207/ejsd.2023.v12n4p95. WOS: 001149319600008. AIS = 0,12. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1445>. *Environmental Sciences*
- 1.3. **STATE, C.**, Popescu, D. (2022). Good Practices For Overcoming The Impact of the SARS-CoV-2 Crisis on the Horeca Industry, *Amfiteatru Economic*, vol. 24, nr.59, pp. 289-300. ISSN: 1582-9146. DOI: 10.24818/EA/2022/59/289. AIS = 0,250. [https://www.amfiteatruconomic.ro/temp/Article\\_3079.pdf](https://www.amfiteatruconomic.ro/temp/Article_3079.pdf). *Core Economics*
- 1.4. Costache, R.A., **STATE, C.**, Statie, D.A., Lupédia, G.D. (2022). Support Service Units in Romania: The Role of Organizational Communication, *European Journal of Sustainable Development*, vol. 11, nr. 4, pp. 237-254. ISSN: 2239-5938. DOI: 10.14207/ejsd.2022.v11 n4p237. WOS:000870524800021. AIS = 0,12. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1355>. *Environmental Sciences*
- 1.5. Ghinea, R.E., Bîrsan, A.N., Vintilă, L, **STATE, C.** (2021). The Impact and Importance of Communication Within the Agricultural Units in Romania in the Digital Era, *European Journal of Sustainable Development*, vol. 10, nr. 4, pp. 203-216. ISSN: 2239-5938. DOI: 10.14207/ejsd. 2021.v10n4p203. WOS:0007279551000020. AIS = 0,12. <https://ecsdev.org/ojs/index.php/ejsd/article/view/1355>. *Environmental Sciences*
- 1.6. **STATE, C.**, Popescu, D., Ursăcescu, M. (2021). Empirical Research Regarding the Heavy Work Investment and Workaholism of University Students and Graduates, *Economic Computation and Economic Cybernetics Studies and Research*, vol. 55, nr. 1, pp. 149-166. ISSN: 0424-267X. WOS: 000629647900010. AIS = 0,132. [https://ecocyb.ase.ro/nr2021\\_1/10.%20Popescu%20Dan%20\(T\).pdf](https://ecocyb.ase.ro/nr2021_1/10.%20Popescu%20Dan%20(T).pdf). *Core Economics*
- 1.7. Tănașcu, C.I., **STATE, C.**, Ghinea, R.E., Costache, R.A. (2020). Improving Student's Professional Communication Abilities - A Part of Carer Success?, *European Journal of Sustainable Development*, vol. 9, nr. 3, pp. 189-214. ISSN: 2239-5938. DOI: 10.14207/

ejsd.2020.v9n3p289. WOS:000576799500016. AIS = 0,12.  
<https://ecsdev.org/ojs/index.php/ejsd/article/view/1079>. *Environmental Sciences*

- 1.8.** Ursăcescu, M., Popescu, D., STATE, C., Smeureanu, I. (2019). Assessing the Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective, *Sustainability*, vol. 11, nr. 16. Articol 4472. DOI: 10.3390/su11164472. WOS:000484472500215. AIS = 0,527.  
<https://www.mdpi.com/2071-1050/11/16/4472>. *Environmental Sciences*
- 1.9.** STATE, C., Marei, R., Dinu, A. (2018). Empirical Research Regarding the Organizational Communication Performance in the Romanian Tourism Units, *European Journal of Sustainable Development*, vol. 7, nr. 4, pp. 473-482. ISSN: 2239-5938. DOI: 10.14207/ejsd.2018.v7n4p473. WOS:000446113700045. AIS = 0,12.  
<https://ecsdev.org/ojs/index.php/ejsd/article/view/731/726>. *Environmental Sciences*
- 1.10.** Popescu, D., Nicolae, V., STATE, C., Pavel, I.M., Dinu, A. (2017). Empirical Study on Identifying Collaborative Practices in Local Communities, *Economic Computation and Economic Cybernetics Studies and Research*, vol. 55, nr. 1, pp. 149-166. ISSN: 0424-267X. WOS:000423499200005. AIS = 0,090. [https://ecocyb.ase.ro/nr2021\\_1/10.%20Popescu%20Dan%20\(T\).pdf](https://ecocyb.ase.ro/nr2021_1/10.%20Popescu%20Dan%20(T).pdf). *Core Economics*

## 2. Teza de doctorat

T1. „**Modalități de eficientizare a comunicării organizaționale în turism**” a fost realizată prin cercetările efectuate sub egida proiectelor „Performanță și excelență în cercetarea doctorală și postdoctorală în domeniul științelor economice din România” - Contract POSDRU/159/ 1.5S/142115 și „*Studiu privind perfecționarea activității IMM-urilor în era digitală*” - Contract ASE - GOOD ERA - Los Angeles - S.r.l. 2014-2015.

Coordonatori științifici, în cotutelă: prof.univ.dr. Dan POPESCU - ASE din București și prof.univ.dr. Antonio GARCIA SANCHEZ - Universidad Politecnica de Cartagena, Spania.

## Brevete de invenție și alte titluri de proprietate intelectuală

-

### 3. Cărți/cursuri publicate în edituri recunoscute, prin care se aduc contribuții la dezvoltarea activităților didactice/profesionale:

Ca1 - „*Arta de a reuși - teste-grilă; studii de caz; aplicații; jocuri de roluri*” (autor) - 2017. București: Editura ASE. ISBN: 978-606-34-0153-4., 150 pag.  
<https://www.editura.ase.ro/Managementdc/>

Ca2 - „*De la influențare la manipulare în relațiile interpersonale de afaceri - Aplicații, Jocuri, Studii de caz, Teste-grilă*” (coautor) - 2017. București: Editura ASE. ISBN: 978-606-34-0152-7, 182 pag. <https://www.editura.ase.ro/Managementdc/>

II - „Planul afacerii înființării unei societăți noi” - publicată prin autofinanțare în Tipografia ASE - 2019

### 4. Cărți de specialitate publicate în edituri recunoscute:

Cb1 - „*Business Communication and Negotiation - Skills and Attitudes*” - în limba engleză (coautor) - 2021. Editura ASE - ISBN: 978-606-34-0372-9, 175 pag.  
<https://www.editura.ase.ro/en/Business-Communication-Negotiation-Skills-and-attitudes/>

Cb2 - „*De la știința influențării la arta manipulării - ediția a doua, revizuită*” (coautor) - 2017. Editura ASE. ISBN: 978-606-34-0137-, 335 pag.  
[4https://www.editura.ase.ro/Managementdc/](https://www.editura.ase.ro/Managementdc/)

Cb3 - „De la știința influențării la arta manipulării” (coautor) - 2014. Editura ASE. ISBN: 978-606-34-0152-7. <https://www.tinread.biblioteca.ase.ro>

**Articole/studii** publicate în extenso în reviste de specialitate de circulație internațională recunoscute (reviste cotate ISI sau indexate în baze de date internaționale specifice domeniului):

**a) articole/studii** publicate în reviste de specialitate de circulație internațională - **cotate ISI**:

**Ri1: State, C., Wang, J.B., Dinicu, A.E., Rizoiu, L.A. (2025). *Improving EU Fund Absorption in Romania: A Case Study on Beneficiary Insights, European Journal of Sustainable Development*, 14(1), pp. 134-148. ISSN: 2239-5938. DOI: 10.14207/ejsd.2025.v14n1p134.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1646/1605>.

**Ri2: Wang, J.B., Ghinea, R.E., State, C., Zhang, X.L. (2023). *Labor Market - Evolution And Trends In Post-Pandemic Times, European Journal of Sustainable Development*, 12(4) pp. 95-108. ISSN: 2239-5938. DOI: 10.14207/ejsd.2023.v12n4p95.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1445>.

**Ri3: Cristina State, Dan Popescu (2022). *Good Practices For Overcoming The Impact Of The Sars-Cov-2 Crisis On The Horeca Industry, Amfiteatru Economic*, Vol. 24 (59): 289-300. ISSN: 2247-9104, Categoria A, DOI: 10.24818/EA/2022/59/289.**

<https://www.amfiteatruconomic.ro/ArticolRO.aspx?CodArticol=3079>

**Ri4: Alina Birsan, Raluca Ghinea, Lorian Vintila, Cristina State (2022). *Female Entrepreneurship Model, a Sustainable Solution for Crisis Resilience, European Journal of Sustainable Development*, 11(2): 39-50. ISSN: 2239-5938. DOI: 10.14207/ejsd.2022.v11n2p39.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1306/1287>

**Ri5: Robert-Andrei COSTACHE, Cristina STATE, Dumitru-Alin STATIE, Genoveva Da Costa LUPÉDIA (2022). *Support Service Units in Romania: The Role of Organizational Communication, European Journal of Sustainable Development*, 11(4): 237-254. ISSN: 2239-5938. DOI: 10.14207/ejsd.2022.v11n4p237.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1355/1342>

**Ri6: Elena-Raluca Ghinea, Alina Nicoleta Birsan, Lorian Vintilă, Cristina State (2021). *The Impact and Importance of Communication Within the Agricultural Units in Romania in the Digital Era, European Journal of Sustainable Development*, 10(4):203-216. ISSN: 2239-5938. DOI: 10.14207/ejsd.2021.v10n4p203.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1273>

**Ri7: Cristina State, Dan Popescu, Minodora Ursăcescu (2021). *Empirical Research Regarding the Heavy Work Investment and Workaholism of University Students and Graduates, Economic Computation and Economic Cybernetics Studies and Research*, 55(1):149-166. ISSN: 1842-3264. DOI: 10.24818/18423264/55.1.21.10.**

[http://www.ecocyb.ase.ro/nr2021\\_1/10.%20Popescu%20Dan%20\(T\).pdf](http://www.ecocyb.ase.ro/nr2021_1/10.%20Popescu%20Dan%20(T).pdf)

**Ri8: Constantin-Iulian Tănașcu, Cristina State, Raluca-Elena Ghinea, Robert-Andrei Costache (2020). *Improving Student's Professional Communication Abilities - A Part of Career Success?, European Journal of Sustainable Development*, 9(3):189-214. ISSN: 2239-5938. DOI: 10.14207/ejsd.2020.v9n3p189.**

<https://www.ecsdev.org/ojs/index.php/ejsd/article/view/1079>

**Ri9: Tudor, I., Predeteanu, D.I., Picu, C., State, C. (2020). *Volunteering as a Way of Taking Responsibility of Social Economy Enterprises, European Journal of Sustainable Development*, 9(3):267-286. ISSN: 2239-5938. DOI: 10.14207/ejsd.2020.v9n3p189.**

<https://ecsdev.org/ojs/index.php/ejsd/article/view/1084/1066>

- Ri10: Minodora Ursăcescu, Dan Popescu, **Cristina State**, Smeureanu Ion (2019). *Assesing Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective*, **Sustainability**, 11, Article Number: 4472. ISSN: 2071-1050. DOI: 10.3390/su11164472. <https://www.mdpi.com/journal/sustainability>
- Ri11: Tudor, I., **State, C.**, Nicolae, V. (2019). *Empirical Research on the Latent Factors that Facilitate the Individual's Interaction with the Community*, **European Journal of Sustainable Development**, 8(5):278-301. ISSN: 2239-5938. DOI 10.14207/ejsd.2019.v8n5p278. <https://ecsdev.org/ojs/index.php/ejsd/article/view/942/937>
- Ri12: **Cristina State**, Raluca Marei (Ozarchievi), Alina Dinu (2018). *Empirical research regarding the organizational communication performance in the Romanian tourism units*, **European Journal of Sustainable Development**, 7(4):473-482. ISSN: 2239-5938. DOI:10.14207/ejsd.2018.v7n4p473. <https://ecsdev.org/ojs/index.php/ejsd/article/view/731>
- Ri13: Dan Popescu, Valentina Nicolae, **Cristina State**, Ioana-Maria Pavel, Alina Dinu (2017). *Empirical Study on Identifying Collaborative Practices in Local Communities*, **Economic Computation and Economic Cybernetics Studies and Research**, 51(4):73-90. ISSN: 1842-3264. [https://www.ecocyb.ase.ro/nr2017\\_4/05%20-%20Popescu%20Dan%20revised%20\(T\).pdf](https://www.ecocyb.ase.ro/nr2017_4/05%20-%20Popescu%20Dan%20revised%20(T).pdf)
- Ri14: Popescu, D., **State, C.**, Nicolae, V., Pavel, I. (2016). *Empirical Research of the Knowledge Degree of Social Economy Enterprises in Stable Micro-communities*, **European Journal of Sustainable Development**, 5(4):94-106. ISSN: 2239-5938. DOI:10.14207/ejsd.2016.v5n4p94. <https://ecsdev.org/ojs/index.php/ejsd/article/view/387/384>
- Ri15: Popescu, D., **State, C.** (2015). *Crowdsourcing: An Alternative for the Dynamic Development of Entrepreneurship in the Romanian Tourism*, **Amfiteatru Economic**, 17(38):165-182. ISSN: 2247-9104, Categoria A. <https://www.amfiteatruconomic.ro/ArticolEN.aspx?CodArticol=2378>
- Ri16: Dan Popescu, Antonio Garcia-Sanchez, Valentina Nicolae, **Cristina State**, Livia Toancă (2015). *Empirical research regarding the importance of volunteering for the sustainable development of social economy enterprises*, **Economic Computation and Economic Cybernetics Studies and Research**, 2015, 49(4):94-67. ISSN: 1842-3264. <http://www.ecocyb.ase.ro/nr20154/04%20%20Dan%20Popescu.pdf>
- Ri17: Dan Popescu, Alina Ciocârlan-Chitucea, Alexandra Steriu, **Cristina State** (2012). *Change Management - Condition of Organizational Sustainability in IT&C Small and Medium Enterprises*, **Amfiteatru Economic**, 14(32):256-270. ISSN: 2247-9104, Categoria A. [https://www.amfiteatruconomic.ro/temp/Article\\_1128.pdf](https://www.amfiteatruconomic.ro/temp/Article_1128.pdf)
- b) articole/studii publicate în reviste de specialitate de circulație internațională - cotate în baze de date internaționale (BDI):**

**Ri18:** Leonard-Alin RIZOIU, Iolanda-Petronela GROSU, **Cristina STATE**, Dan POPESCU, (2025). *Comparative Approach to Organizational Communication in Conventional and Islamic Banking Systems*. **Revista de Management Comparat International**, 26(1): 5-14, ISSN online: 2601-0968; Listată în REPEC, Google Scholar, CEEOL, Cabell's DatabaseOC, EBSCO, Index Copernicus, OCLC-WorldCat, Ulrich's Periodicals Directory. <chrome-extension://efaidnbmnnnibpcajpcglclefindmkaj/https://www.rmci.ase.ro/no26vol1/01.pdf>

- Ri19: Cristina STATE**, Dan POPESCU, Leonard-Alin RIZOIU, Iolanda-Petronela GROSU (2025). *Parking Management in Bucharest – Resident Satisfaction and Local Governance Outcomes*. **MANAGEMENT AND ECONOMICS REVIEW**, 10(1):41-59, ISSN online: 2501-885X; Listată în DOAJ, EBSCO Publishing, CABELL, ULRICHWEB, RePEc, INDEX COPERNICUS, EconLit. [https://mer.ase.ro/?page\\_id=2138](https://mer.ase.ro/?page_id=2138)
- Ri20: STATE Cristina** (2015). *The Long Way of Organizational Communication in Tourism: From Theory to Practice*. **ECONOMIA - Seria MANAGEMENT**, 18(1):86-100, ISSN online: 2344-4436; ISSN print: 1454-0320, Listată în DOAJ, EBSCO Publishing, CABELL, ULRICHWEB, RePEc, INDEX COPERNICUS, EconLit. [http://www.management.ase.ro/rev\\_economia/2015-1/8.pdf](http://www.management.ase.ro/rev_economia/2015-1/8.pdf)
- R21: Cristina STATE**, Dan POPESCU, Antonio GARCIA SANCHEZ, Livia TOANCĂ (2015). *Experimental Research Regarding New Models of Organizational Communication in the Romanian Tourism*. **ECONOMIA-Seria MANAGEMENT**, 18(2):310-338. ISSN online: 2344-4436. Listată în DOAJ, EBSCO Publishing, CABELL, ULRICHWEB, RePEc, INDEX COPERNICUS, EconLit. <https://www.management.ase.ro/reveconomia/2015-2/11.pdf>
- Ri22: POPESCU Dan**, **STATE Cristina**, TOANCĂ Livia (2014). *Organizational Communication in the Romanian Tourism Organizations: to be or to survive? Calitatea Acces la Succes*, 15(S.5):125 -135. ISSN: 1582-2559. Listată în DOAJ, EBSCO Publishing, SCOPUS, SCIPPIO, RePEc, Econ Lit. [https://www.srac.ro/calitatea/arhiva/supliment/2014/Q-asContents\\_Vol.15\\_S5\\_November-2014.pdf](https://www.srac.ro/calitatea/arhiva/supliment/2014/Q-asContents_Vol.15_S5_November-2014.pdf)
- Ri23: Cristina STATE**, Alina DRUCY, Dan POPESCU (2013). *Human Resources Mobility in the European Union Business Environment, Actual Problems of Economics*, 1:206-214, ISSN: 1993- -6788. Listată: EBSCO, ProQuest, EconLit. [https://www.researchgate.net/publication/289333961\\_Human\\_resources\\_mobility\\_in\\_the\\_European\\_Union\\_business\\_environment](https://www.researchgate.net/publication/289333961_Human_resources_mobility_in_the_European_Union_business_environment)
- Ri24: POPESCU D.**, CHIVU I., DRUCY A., **STATE C.** (2012). *Economic and Psychological Implications of Knowledge upon the Management Skills in Romanian Organizations*. *Journal of Communication and Computer*, David Publishing, X(10):1160-1169, November 2012. ISSN online: 1548-7709. Listată în DOAJ, EBSCO Publishing, Ulrich, RePEc, EconLit. <https://www.davidpublisher.org/Public/uploads/Contribute/555459c739dcf.pdf>
- Ri25: CIOCĂRLAN-CHITUCEA A.**, POPESCU D., **STATE C.**, PETRUȘ C. (2012). *Criteria and factors used by managers implementing the knowledge-based management in tourism field*, *Analele Universității din Oradea*, 13:294-301, ISSN: 1222-569X. Listată în DOAJ, EBSCO Publishing, SCOPUS, RePEc, EconLit. <https://www.steconomieuoradea.ro/anale/volume/2012/n2/041.pdf>

**c) articole/studii** in extenso publicate în volumele unor manifestări științifice internaționale recunoscute (cu ISSN/ISBN) - **indexate ISI Proceedings**:

- Vi1: State, C.**, Dinu, A., Popescu, A.C., Tănașcu, I., Predețeanu, D. (2019). *Empirical Research Regarding the Organizational Communication within Romanian Universities*. *Proceedings of the 13<sup>th</sup> International Management Conference: Management Strategies for High Performance (IMC 2019)*, Bucharest, 31.10-01.11. Book Series: *International Management Conference*, pp. 197-217. ISSN: 2286-1440. Accession Number: WOS:000587901000020. [https://www.apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=6](https://www.apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=6)

- Vi2: Popescu, D., **State, C.**, Popescu, A.C. (2018). The Great Migration of Physicians from Romania - An Empirical Research. Proceedings of the 12<sup>th</sup> International Management Conference: Management Perspectives in the Digital Era (IMC 2018), Bucharest, 01-02.11. Book Series: International Management Conference, pp. 156-164. ISSN: 2286-1440. Accession Number: WOS: 000473413800018. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=8](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=1&doc=8)
- Vi3: Popescu, D., Nicolae, F.V., **State, C.** (2017). Improving the Management of Social Economy Enterprises - An Essential Factor for the Sustainable Development of Local Communities. Proceedings of the 11<sup>th</sup> International Management Conference: The Role of Management in the Economic Paradigm of the XXI<sup>st</sup> Century (IMC 2019), Bucharest, 02-04.11. Book Series: International Management Conference, pp. 129-138. ISSN: 2286-1440. Accession Number: WOS: 000466917100014. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=11](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=11)
- Vi4: Popescu, A., **State, C.**, Pavel, I. (2015). Conversion Rate Optimisation in Tourism and Hospitality Industry. Improving online Performance. Proceedings of the 2<sup>nd</sup> International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2015: Political Sciences, Law, Finance, Economics and Tourism, vol. II: Finance, Economics&Tourism, Albena, Bulgaria, August 26- Sep. 01. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 631-636. ISBN: 978-619-7105-47-6. ISSN: 2367-5659. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=15](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=15)
- Vi5: Popescu, D., **State, C.**, Toanca, L., Pavel, I. (2015). Organizational Communication Effectiveness from Romanian Tourism Facilities in Terms of Customer Satisfaction for Benefited Services. Proceedings of the 2<sup>nd</sup> International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2015: Political Sciences, Law, Finance, Economics and Tourism, vol. II: Finance, Economics&Tourism, Albena, Bulgaria, August 26-Sep. 01. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 829-835. ISBN: 978-619-7105-47-6. ISSN: 2367-5659. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=16](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=16)
- Vi6: **State, C.**, Popescu, D., Toanca, L. (2015). Crowdsourcing Small Tasks as a Method of Reducing Operating Expense While Protecting Intellectual Property: A Case Study for Enterprises in California and Romania. Proceedings of the 7<sup>th</sup> European Conference on Intellectual Capital (ECIC 2015), pp. 454-463. Technical University of Cartagena, Spain, April 09-10. ISBN: 978-1-910810-01-9. ISSN: 2049-0933. Accession Number: WOS:000359062600053. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=18](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=18)
- Vi7: Toanca, L., Popescu, D., **State, C.**, Petrus, C. (2015). Contributions for Integration of Sustainable Human Capital of the Future University Graduates on the Labour Market. Proceedings of the 7<sup>th</sup> European Conference on Intellectual Capital (ECIC 2015), pp. 464-473. Technical University of Cartagena, Spain, April 09-10. ISBN: 978-1-910810-01-9. ISSN: 2049-0933. Accession Number: WOS:000359062600054. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=19](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=19)
- Vi8: Popescu, D., **State, C.**, Ciucurel, M.M. (2014). Organizational Communication in the Tourism Units from Romania-Between to Be and to Seem. Proceedings of the 2<sup>nd</sup>

International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2014: Political Sciences, Law, Finance, Economics and Tourism, vol. IV. Albena, Bulgaria, Sep. 01-10. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 829-835. ISBN: 978-619-7105-28-5. ISSN: 2367-5659. Accession Number: WOS:000359614900067. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=20](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=2&doc=20)

- Vi9: **State, C.**, Toanca, L. (2014). The Impact of the Digital Era on the Strategic Management of SMEs. Proceedings of the International Multidisciplinary Scientific Conferences on Social Sciences and Arts SGEM 2014: Political Sciences, Law, Finance, Economics and Tourism, vol. IV. Albena, Bulgaria, Sep. 01-10. Book Series: International Multidisciplinary Scientific Conferences on Social Sciences and Arts, pp. 745-754. ISBN: 978-619-7105-28-5. ISSN: 2367-5659. Accession Number: WOS:000359614900096. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=21](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=21)
- Vi10: Toanca, L., **State, C.**, Popescu, D., Petrus, C. (2014). Get to Know Your Crowdsourced Workforce. Proceedings of the International Conference on Management and Engineering (CME 2014), pp. 173-181. ISBN: 978-1-60595-174-4. Shanghai, P.R. China, May 24-25. Accession Number: WOS:000351057000025. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=22](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=22)
- Vi11: **State, C.**, Popescu, D. (2014). A New Option for Customer Relationship Management of Tourism Units: Crowdsourcing. Proceedings of the 8<sup>th</sup> International Management Conference (IMC): Management Challenges for Sustainable Development. Book Series: International Management Conference, pp. 1-13. Bucharest, Romania. Nov. 06-07. ISSN: 2286-1440. Accession Number: WOS:000396392900001. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=23](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=23)
- Vi12: Popescu, A., **State, C.** (2014). The Transition to Sustainability. A Feedback for Tourism and Hospitality Management. Proceedings of the 8<sup>th</sup> International Management Conference (IMC): Management Challenges for Sustainable Development. Book Series: International Management Conference, pp. 477-488. Bucharest, Romania. Nov. 06-07. ISSN: 2286-1440. Accession Number: WOS:000396392900048. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=24](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=24)
- Vi13: Petrus, C., **State, C.**, Toanca, L., Popescu, D. (2013). Consideration about Romanian Air Transport (TAROM) overbooking policy. Proceedings of the 2<sup>nd</sup> International Conference on Education Reform and Management Innovation (ERMI 2013). Book Series: Advances in Education Research, Vol. 44, pp. 273-278. South Korea, Dec. 27-28. ISBN: 978-1-61275-062-0. ISSN: 2160-1070. Accession Number: WOS:000345563400050. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=25](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=25)
- Vi14: **State, C.**, Popescu, D. (2013). The Managerial Performance of Tourism Organizations - Between Wishful Theory and Practice. Proceedings of the 7<sup>th</sup> International Conference: New Management for the New Economy. Book Series: International Management Conference, pp. 8-22. Bucharest, Romania, Nov. 07-08. ISSN: 2286-1440. Accession

Number: WOS:000396391700002. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=26](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=26)

- Vi15: Ciocarlan-Chitucea, A., Popescu, D., **State, C.** (2012). Knowledge-Based Management for SMEs from Romania and Spain: Comparative Study. Proceedings of the 13<sup>th</sup> European Conference on Knowledge Management ECKM), Vols. 1 and 2, pp. 1369-1377. Universidad Politecnica de Cartagena, Spain, Sep. 06-07. ISBN: 978-1-908272-64-5. Accession Number: WOS:000321973 400160. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=28](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=28)
- Vi16: Popescu, D., Ciocarlan-Chitucea, A., **State, C.** (2012). Implications of Human Resources Development upon the Managerial Competences in Learning Organizations. Proceedings of ICEEM 2012 - The 2<sup>nd</sup> International Conference on Economic, Education and Management, Vol. 1, pp. 435-440. Shanghai, P.R. China, Jun. 01-02. ISBN: 978-988-19750-3-4. Accession Number: WOS:0003 18122400077. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=29](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=29)
- Vi17: Popescu, D., Ciocarlan-Chitucea, A., **State, C.**, Petrus, C (2012). Knowledge Management and Knowledge Workers in SMEs from Romania and Spain. Proceedings of the 7<sup>th</sup> International Conference on Business Excellence, pp. 114-118, Brasov, Romania. ISBN: 978-606-19-0104-3. Accession Number: WOS:000317437100024. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=30](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=3&doc=30)
- Vi18: Petrus, C., **State, C.** (2012). Improvement of TAROM Activity by the Revenue Management System. Proceedings of the 6<sup>th</sup> International Management Conference: Approaches in Organizational Management, pp. 498-504. Bucharest, Romania, Nov. 15-16. Accession Number: WOS:000340615 800063. [http://apps.webofknowledge.com/full\\_record.do?product=WOS&search\\_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=4&doc=31](http://apps.webofknowledge.com/full_record.do?product=WOS&search_mode=GeneralSearch&qid=1&SID=C41dpgUYn7YcFPI6xw1&page=4&doc=31)

**d) articole/studii** in extenso publicate în volumele unor manifestări științifice internaționale recunoscute (cu ISSN/ISBN) - **neindexate ISI Proceedings:**

- Vi19** C. I. Tănașcu, **C. State**, A.N. Bîrsan (2020). *Restart Romania's Agriculture – A Part of the Country's Survival Strategy in Times of Crisis*, **Proceedings of The 14th International Management Conference “Managing Sustainable Organizations”**, Bucharest, Romania, Nov. 5-6, ISSN online 2783 – 9214, pg. 163-172, DOI: 10.24818/IMC/2020/01.14
- Vi20** A. N. Bîrsan, R. E. Ghinea, R. A. Costache, **C. State** (2021). *Pandemic Consumer – How The Pandemic Changed Our Buying Habits: Romanian Example*, **Proceedings Of The 15th International Management Conference “Managing People and Organizations in a Global Crisis”** Nov. 4 - 5, Bucharest, Romania, ISSN online 2783 – 9214, pg. 109-118, DOI: 10.24818/IMC/2021/01.11
- Vi21** R. A. Costache, C. I. Tănașcu, **C. State** (2021). *Tourism Management in a Pandemic Crisis – How To Make a City Brand Out of Instagram Spots*, **Proceedings Of The 15th International Management Conference “Managing People and Organizations in a Global Crisis”** Nov. 4 - 5, Bucharest, Romania, ISSN online 2783 – 9214, pg. 150-162, DOI: 10.24818/IMC/2021/01.15

- Vi23** A. N. Bîrsan, L. G. Da Costa, **C. State**, L. A. Rizoiu (2022). *Gender Balanced Management Approach In Post-Pandemic Times*, **Proceedings Of The 16th International Management Conference “Management and resilience strategies for a post-pandemic future”** Nov. 3 - 4, Bucharest, Romania, ISSN online 2783 – 9214, pg. 793-800, DOI: 10.24818/IMC/2022/04.20
- Vi24** I. P. Grosu, A. E. Dinicu, G. Da Costa Lupédia, **C. STATE** (2023). *Managing Crisis Situations For Performance Enhancement: A Scientific Inquiry*, **Proceedings Of The 17th International Management Conference “ Management beyond Crisis: Rethinking Business Performance”** Nov. 2 - 3, Bucharest, Romania, ISSN online 2783 – 9214, pg. 49-60, DOI: 10.24818/IMC/2023/01.05
- Vi25:** Popescu, D., **State, C.**, Toanca, L., Pavel, I.-M. (2017). Applied Research on Strategic Management of SMEs in Romania in the Digital Age. Proceedings of the 23<sup>rd</sup> Knowledge Based Organization International Conference (KBO), pp. 423-429, Sibiu, Romania, Jun. 06-08. ISSN: 1843-6722. <https://doi.org/10.1515/kbo-2017-0070><https://content.sciendo.com/view/journals/kbo/23/1/article-p423.xml>
- Vi26:** Popescu, D., **State, C.**, Dinu, A., Picu, C. (2017). Empirical Study Regarding the Influence of Communication Upon the Purchasing Decision, Proceedings of the 23<sup>rd</sup> Knowledge Based Organization International Conference (KBO), pp. 430-437, Sibiu, Romania, Jun. 06-08. ISSN: 1843-6722. <https://doi.org/10.1515/kbo-2017-0071><https://content.sciendo.com/view/journals/kbo/23/1/article-p430.xml>
- Vi27:** Ciocarlan-Chitucea, A., Popescu, D., **C. State**, (2012). Proposals for Improving Human Resources Management from Tourism and Hospitality Industry. Proceedings of The 12<sup>th</sup> International Conference in Management & Marketing, Bangkok, Thailand, August 17-19, 2012, ISSN 2224-1957

## 5. Citări ale lucrărilor publicate:

	Articolul citat	Revista si articolul in care a fost citat	Cuartila	Categorie de încadrare	AIS	Punctaj
1	Ci1 Ursăcescu, M. Popescu, D., <b>State C.</b> , Smeureanu, I. “Assessing the Greenness of Enterprise Resource Planning Systems through Green IT Solutions: A Romanian Perspective”, <i>Sustainability</i> , 2019, 11(6), 1-32. DOI: <a href="https://doi.org/10.3390/su11164472">10.3390/su11164472</a> ; eISSN: 2071-1050. WOS: 000484472500215	<b>Ci1.1</b> <i>Journal Of Financial Reporting And Accounting</i> , 2024. ISSN 1985-2517. “An Experimental Investigation Of The Impact Of Sustainable ERP Systems Implementation On Sustainability Performance” by Abobakr, MA; Abdel-Kader, M and Elbayoumi, AF, DOI10.1108/JFRA-04-2023-0207	Q1	Business, Finance	0,302	1
2.	<i>Environmental Sciences, Green &amp; Sustainable Science &amp; Technology</i> <a href="https://mdpi.com/2071-1050/11/16/4472">https://mdpi.com/2071-1050/11/16/4472</a>	<b>Ci1.2</b> <i>Journal of Enterprise Information Management</i> , 2024. ISSN 1741-0398. “Blockchain-based governance implications for ecologically sustainable supply chain management” by Jimenez-Castillo, L; Sarki, J.; Saberi, S.; Yao, TC, DOI10.1108/JEIM-02-2022-0055	Q1	Management	1.007	1

3.		<b>Ci1.3</b> <i>Sustainable Computing-Informatics &amp; Systems, 2023. ISSN 2210-5379. "Green IT in small and medium-sized enterprises: A systematic literature review" by Mory-Alvarado, A.; Juiz, C.; Bermejo, B.; Campoverde-Molina, M., DOI10.1016/j.suscom.2023.100891</i>	Q1	Computer Science, Hardware & Architecture	0.747	1
4.		<b>Ci1.4</b> <i>Competition &amp; Change, 2021, 25(5), 580-604, Special Issue, A.N.: 1024529420965524 eISSN: 1477-2221 DOI: 10.1177/1024529420965524 "The epistemic evolution of market authority: Big Data, blockchain and China's neostatist challenge to neoliberalism", by: Gruin, J.</i>	Q1	Economics	1,541	1
5.		<b>Ci1.5</b> <i>Sustainability, 2021, 13(19), eISSN: 2071-1050 DOI: 10.1177/1024529420965524 "Integrated Management Solution for a Sustainable SME-Selection Proposal Using AHP", by: Lacurezeanu, R., Chis, A., Bresfelean, VP</i>	Q2	Environmental Sciences	0.533	<b>0,75</b>
5.	<b>Ci2</b> Popescu D., <b>State C.</b> , Popescu A.C.: „ <i>The Great Migration of Physicians from Romania - An Empirical Research</i> ”, Proceedings of the 12 <sup>th</sup> International Management Conference, Faculty of Management, Academy of Economic Studies, Bucharest, Romania, 12 (1), 156-164, November 2018. ISSN: 2286-1440	<b>Ci2.1</b> <i>Energy Policy, 2019 - UNSP 110899. ISSN: 0301-4215. DOI: 10.1016/j.enpol.2019.110899 "Challenges and Strategies for Electricity Market Transition in China", by: Lin, J., Kahrl, F., Yuan, J.H., Liu, X., Zhang, W.</i>	Q1	Economics	1.624	1
6.						
7.	<b>Ci3</b> Popescu, D., Nicolae, V., <b>State, C.</b> , Pavel, I.M., Dinu, A.: „ <i>Empirical Study on Identifying Collaborative Practices in Local Communities</i> ”, <i>Economic Computation and Economic Cybernetics Studies and Research</i> , 2017, 51 (4), 73-90. eISSN: 1842-3264	<b>Ci3.1</b> <i>Annals of Tourism Research, 2020, 84:102975. ISSN: 0160-7383. DOI:10.1016/j.annals.2020.102975 "Media Framing of Copenhagen Tourism: A New Approach to Public Opinion About Tourists", by: Hansen, T.</i>	Q1	Hospitaliy, Leisure, Sport & Tourism	2,415	1
8.	<b>Ci4</b> Popescu A., Popescu D., <b>State C.</b> „ <i>Hastag Process: The Digital Fingerprint of Web 2.0 on Tourism and Hospitality Industry Management - A Case Study for Romania</i> ” <i>Entrepreneurship Business and Economics</i> , 2016, Vol. 1, Book Series: Eurasian Studies in	<b>Ci4.1</b> <i>Journal of Hospitality Marketing &amp; Management, 2018, 27(4), 386-404. ISSN: 1936-8623; DOI:10.1080/19368623.2018.13822415 "Gender Differences in Instagram Hastag Use", by: Ye, Z., Hashim, N.H., Baghirov, F., Murphy, J.</i>	Q1	Management	2,076	1

	Business and Economics, 1-3, 555-564. DOI: 10.1007/ 978-3-319-27570 -3_42 eISBN: 978-3-319-27570-3					
9.	Ci5 <b>State, C.</b> , Popescu, D. A New Option For Customer Relationship Management Of Tourism Units: Crowdsourcing, Proceedings Of <i>The 8th International Management Conference: Management Challenges For Sustainable Development</i> , pg. 1-13, ISSN 2286-1440	Ci5.1 Financial Accountability & Management, 2020, 36 (3) , pp.229-243, 0267-4424, DOI10.1111/faam.12218 "Pick and Roll: Expanded roles for a state auditor", by Sher-Hadar, N.	Q1	Business, Finance	0.654	1
10	Ci6 Popescu, D., Ciocârlan-Chitucea, A., <b>State, C.</b> , Petruș, C.: „ <i>Knowledge Management and Knowledge Workers in SME's from Romania and Spain</i> ”, <i>Business Excellence Challenges during the Economic Crisis</i> , 2012, 2, 114-118. ISBN: 978-6061901029	Ci6.1 <i>Science of the Total Environment</i> , 2021, Vol. 758, A.N.: 143647. eISSN: 1879-1026. DOI: 10.1016/j.scitotenv.2020.143647 "Trace element contamination in urban Topsoil in China during 2000-2009 and 2010-2019: Pollution assessment and spatiotemporal analysis", by: Yang, Z.P., Li, X.Y., Wang, Y., et al.	Q1	Environmental Sciences	1.493	1
	<b>TOTAL Punctaj (Ci)</b>					<b>9.75</b>

**Candidat,**

.....